

**AMERICAN JERSEY CATTLE ASSOCIATION  
NATIONAL ALL-JERSEY INC.**

**POSITION DESCRIPTION**

TITLE: Part-Time Type Traits Appraiser

OBJECTIVE: Provide accurate evaluations and effective service to herd owners as a member of the appraisal staff for the AJCA linear type evaluation program.

LOCATION: Nationwide, on-site

REPORTS TO: Executive Secretary and Director of Field Service

DUTIES AND RESPONSIBILITIES:

- ◆ Serve as an appraiser for the AJCA linear type program.
- ◆ Provide service as needed to dairy producers utilizing AJCA-NAJ programs and services.
- ◆ Market AJCA-NAJ programs and services to potential customers.
- ◆ Serve as a cattle marketing agent through Jersey Marketing Service.
- ◆ Represent the Jersey organizations and the Jersey breed at various activities and functions.
- ◆ Attend training sessions and staff meetings.
- ◆ Promote the advantages of the Jersey breed and Jersey milk to dairy producers and dairy industry support organizations.
- ◆ Serve as liaison between customers and management. Provide field information to management.
- ◆ Establish a good working relationship with Jersey leaders in the area.

PLACEMENT STANDARDS: College graduate with a degree in the field of agriculture or equivalent experience. Dairy production background is desired. Must be a self-starter and demonstrate ability to work with a minimum amount of direct supervision. Must be willing to travel extensively, have broad knowledge of the dairy industry and excellent communication skills. Above all, must have the ability to work well with people in a wide variety of situations.

CONTACT: Frequent contact by telephone, e-mail and in person with dairy producers and dairy industry personnel.

SALARY: Commensurate with experience. Travel expenses are reimbursed. This position does not qualify for full benefit package.

WORKING CONDITIONS: Position requires frequent travel for extended periods of time with overnight stays. When not traveling, would use home as office. Evenings, weekends, and holidays would be required to carry out the responsibilities.

*This position description in no way states or implies that these are the only duties to be performed by this employee. This person will be required to follow any other instructions and to perform any other duties requested by the Executive Secretary or his designee.*

*September 2025*